Town Name: TRURO Program Period: 2017 Current Dates: 10/1/2017 - 10/31/2017 Cumulative Dates: 1/1/2017 - 10/31/2017

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	5,545.95	\$4,911.83	3	20,063.06	\$16,527.85	8	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$150.00	1	\$0.00	0.00%
Residential Home Energy Services - Measures	4,246.60	\$19,686.29	19	85,161.20	\$101,418.17	85	\$106,630.59	95.11%
Residential Home Energy Services - RCS	0.00	\$0.00	0	0.00	\$16,855.00	61	\$13,642.55	123.55%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	7,524.00	\$3,573.50	9	27,523.80	\$16,079.00	35	\$0.00	0.00%
Residential Consumer Products	3,532.00	\$1,157.50	12	11,194.00	\$2,100.00	28	\$0.00	0.00%
Residential Lighting	0.00	\$0.00	0	500.60	\$41.93	1	\$0.00	0.00%
Residential HEAT Loan	0.00	\$1,595.79	2	0.00	\$5,516.83	6	\$0.00	0.00%
Res Subtotal	20,848.55	\$30,924.91	45.00	144,442.66	\$158,688.78	225	\$120,273.14	
Res % of Total	98.09%	97.24%	97.83%	77.61%	73.75%	91.46%	56.96%	
Low-Income Single Family Retrofit	0.00	\$0.00	0	11,688.30	\$33,135.38	8	\$29,728.16	111.46%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
LI Subtotal	0.00	\$0.00	0.00	11,688.30	\$33,135.38	8	\$29,728.16	
LI % of Total	0.00%	0.00%	0.00%	6.28%	15.40%	3.25%	14.08%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream HVAC	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	0.00	\$0.00	0	0.00	\$0.00	0	\$32,662.20	0.00%
C&I Existing Building Retrofit - Municipal	406.64	\$877.19	1	406.64	\$15,666.36	3	\$0.00	0.00%
C&I Small Business	0.00	\$0.00	0	10,913.34	\$5,651.31	1	\$28,490.28	19.84%
C&I Multifamily Retrofit	0.00	\$0.00	0	7,977.00	\$746.54	1	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	10,674.21	\$1,269.00	8	\$0.00	0.00%
C&I Subtotal	406.64	\$877.19	1.00	29,971.19	\$23,333.21	13	\$61,152.48	
C&I % of Total	1.91%	2.76%	2.17%	16.10%	10.84%	5.28%	28.96%	
Total	21,255.19	\$31,802.10	46	186,102.16	\$215,157.37	246	\$211,153.79	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.